

## **Starting New Research Projects and Building Collaborations**

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1. What area or areas would you like to become known as an expert in?
2. In what new areas might you develop a new research project?
3. Who might be able to collaborate with you (near or far) in new or ongoing research?
4. What activities will you engage in to get yourself known?

5. Commit yourself to at least one activity to make yourself more visible or a person you will contact to establish a collaborative relationship. Write the activity here.

6. Imagine that you are introducing yourself to a potential collaborator for the first time, and you want to make a pitch for your research or an idea for a collaboration. Your pitch should be concise, appealing, and persuasive. Practice your pitch with your neighbor.